

## **FOR IMMEDIATE RELEASE**

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## TIMBERLAKE® CABINETRY WINS BEAZER AWARD FOR EXCELLENCE IN INSTALLED SALES

Timberlake® Recognized by Beazer Homes as Installed Sales National Account of the Year

WINCHESTER, Va. (May 12, 2008) – Timberlake<sup>®</sup> Cabinetry, a leading supplier of cabinetry for the new construction market, has been recognized by Beazer Homes USA as the Installed Sales National Account of the Year for Fiscal Year 2007. This award, presented by Beazer's Ian McCarthy, president and chief executive officer and Tony Callahan, senior vice president, national purchasing, planning and design, acknowledges Timberlake's drive to provide superior customer service to builders.

The winner of the award was determined by Beazer's supplier performance survey method in which each operating Division ranks National Account Suppliers. Beazer, one of the country's ten largest single-family homebuilders, based the winner on a variety of criteria such as having continuous improvement focus and never holding up a closing.

"Timberlake understands the importance of the local supplier representative and is able to anticipate and resolve issues before they become problems," says Callahan. "Timberlake looks for opportunities to add value beyond the terms of the contract and they hold themselves and their contractors to the highest ethical standards. Last but not least, Timberlake adjusts to schedule changes caused by weather delays, change orders and problems associated with upstream trades, as they understand that call backs lead to poor customer satisfaction scores."

This award recognizes Timberlake's efforts to provide a first-rate service platform and quality proposition and also demonstrates the exceptional work being done in the field by all of Timberlake's employees.



Beazer Honors Timberlake's Achievement during an Awards Dinner and Presentation

From left to right: Ian McCarthy (president and CEO, Beazer), Steve Heafner (vice president and general manager, east direct sales, Timberlake Cabinetry) and Kent Guichard (president and CEO, American Woodmark Corporation).

## **About Timberlake® Cabinetry**

Timberlake<sup>®</sup> Cabinetry is a division of American Woodmark Corporation, the third largest manufacturer of kitchen cabinets in the United States. Timberlake cabinets are sold directly to major homebuilders through a network of builder service centers and distributors. With more than 190 cabinet styles and a full array of coordinating moldings and accessories, Timberlake brand cabinets combine style and affordability. The Company manufactures *Portfolio Select*<sup>®</sup> and *Portfolio*<sup>®</sup>, Timberlake's premier lines that deliver a full range of styles and upgrade options that make customizing homes easy, and *Value-Built by Timberlake*<sup>®</sup>, a line that offers well-crafted, affordable cabinetry. All Timberlake products have received certification by the Kitchen Cabinet Manufacturers Association (KCMA) Environmental Stewardship Program.

American Woodmark Corporation operates 14 manufacturing facilities in Arizona, Georgia, Indiana, Kentucky, Maryland, Oklahoma, Tennessee, Virginia and West Virginia, as well as various service centers across the country. American Woodmark shares are traded on the NASDAQ Global Select Market under the symbol "AMWD." To find out more about American Woodmark and Timberlake Cabinetry and view the entire collections of cabinetry styles and accessories, log onto <a href="https://www.americanwoodmark.com">www.americanwoodmark.com</a> and <a href="https://www.timberlake.com">www.timberlake.com</a>.

*Timberlake*<sup>®</sup> *Cabinetry, Value-Built by Timberlake*<sup>®</sup>, *Portfolio*<sup>®</sup> and *Portfolio Select*<sup>®</sup> are registered trademarks of American Woodmark Corporation.

## **About Beazer Homes USA, Inc.**

Beazer Homes USA Inc., headquartered in Atlanta, is one of the country's 10 largest single-family homebuilders, with operations in Arizona, California, Colorado, Delaware, Florida, Georgia, Indiana, Kentucky, Maryland, Nevada, New Jersey, New Mexico, New York, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Texas, Virginia and West Virginia. Beazer Homes is listed on the New York Stock Exchange under the ticker symbol "BZH."

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